NORTH VIEW HOUSING ASSOCIATION LTD. APPENDICES TO BUSINESS PLAN 2023/24 to 2025/26

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APPENDIX 1 PLANNED OUTCOMES FOR NORTH VIEW'S SIX STRATEGIC OBJECTIVES

This Appendix sets out North View's **strategic objectives** for the period 2023/24 to 2025/26, with **planned outcomes** shown for each objective.

The outcomes describe the practical changes and results the Management Committee wishes to see achieved by the end of the Business Plan period in 2026. The key question at the end of the Business Plan period will be "Has North View achieved what we set out to do?"

Some of the Plan outcomes, for example successfully managing pressures on the Association's costs while maintaining affordable rents, are things that will need to be monitored throughout the period of the Plan to make sure we stay on track.

Other actions may be addressed in a shorter timescale, and these are included in the action plans included in each year's Business Plan. The action plan for 2023/24 is shown in Appendix 2.

Strategic Objective	Planned Outcomes at the end of the Business Plan (2026)
1	• Improved levels of tenant satisfaction with the quality of their homes
Provide quality homes in a good	 North View's housing meets recognised quality standards (the Scottish Housing Quality Standard and the Energy Efficiency Standard for Social Housing 2020)
environment at affordable rents	• A detailed plan for meeting the decarbonisation standards set by the Scottish Government will be in place
	This will depend on the Scottish Government clarifying a number of matters including the standards to be met, methods for measuring efficiency, funding/financing methods, procurement methods and frameworks
	• Rents are affordable, based on a 25% income to rent ratio and with annual increases kept to the minimum needed to provide the required services and investment in tenants' homes and to meet North View's funding obligations
	• Continue to reduce the difference between the rents charged by North View and our local peers
	 North View's housing is set within attractive, safe environments that are well cared for, including backcourts and open spaces
	High levels of tenant satisfaction with our management of the neighbourhood

Strateg	ic Ob	iective
- T		,

Planned Outcomes at the end of the Business Plan (2023)

2

Consolidate and improve tenant services, and respond to tenants' priorities

- Tenant and staff safety maintained, having regard to the wide range of statutory, regulatory and duty of care obligations placed upon us
- Maintain good demand for North View's housing, based on tenancies given up and the time to re-let empty homes
- Continue to demonstrate strong and improving performance on Scottish Social Housing Charter indicators, for both housing management and repairs
- Achieve improvements were below the Scottish average in 2021/22 (average time to re-let empty homes, void rent loss, gross rent arrears, tenants satisfaction with overall service)
- Universal Credit impact on rent arrears and tenancy sustainment managed closely, with tenants receiving good quality information and support from North View
- Strong emphasis on tenancy sustainment and good results achieved
- Maintain improved tenant satisfaction with value for money for rent as reported in 2022 Customer Satisfaction Survey (2022 result: 84% compared with 2020 result: 68%)
- Improved levels of engagement by North View tenants in the management of their homes, while ensuring that we consult tenants effectively about proposals for rents, service development and improvement and that we act on their feedback in our decision-making
- Tenants have more choices about how they wish to communicate with North View and how they can use our services

Strategic	Objective

Planned Outcomes at the end of the Business Plan (2023)

3

Invest in tenants' homes and manage our assets well

- Asset management strategy in place and provides the strategic framework for property management and investment by North View
- Investment and financial planning is based on a regular cycle of stock condition inspections and joint planning between maintenance team and financial agents
- Assessments made of stock performance and the value of assets, to guide investment and other decisions
- Continued investment in tenants' homes, in accordance with the budget and programme approved by the MC. Where necessary, content of programme delivery is flexible, in response to economic pressures.
- Improvement in energy efficiency, as a result of investment in tenants' homes
- High levels of tenant satisfaction with investment works
- Tenant safety and other legal obligations met in full
- Procurement of maintenance works and services delivers good value for money, with pricing of repairs and planned maintenance monitored closely

Planned Outcomes at the end of the Business Plan (2023)

4

Bring much-needed community support services to Windlaw, working in partnership with local service providers

- Tenants and residents continue to have access to North View's in house welfare benefits service, with referrals also made to specialist agencies
- Tenants and residents continue to benefit from North View's partnerships with Jeely Piece Club, the Birgidale Complex, Castlemilk Pantry, Trussell Trust and other partners
- Target the efforts and resources of North View and partners towards key local issues such as food poverty, money worries, social isolation, and mental health. All of these issues are long-standing in Windlaw but have been made worse by the Covid-19 pandemic
- North View and our local partners get the City Council and Health and Social Care Partnership more involved in addressing the challenges and poor outcomes experienced by many Windlaw residents
- Tenants continue to support North View's Wider Role activities and spending

Strategic Objective	Planned Outcomes at the end of the Business Plan (2023)
5	• Committee to keep a watching brief on a further development opportunity within Windlaw (though it is not currently anticipated that North View will develop further after the completion of Windlaw Lodge)
Improve the housing opportunities that are available in Windlaw	 Continued improvement in the quality and energy efficiency of North View's homes and in levels of tenant satisfaction with their homes
	• Let our houses to homeless referrals from Glasgow City Health and Social Care Partnership, while also assisting other priority needs among our existing tenants and people who have applied direct for re-housing
	High priority given to tenancy sustainment to help keep tenants in their homes

Strategic Objective	Planned Outcomes at the end of the Business Plan (2023)
6	High standards of governance and leadership, including meeting regulatory standards
Be well-governed, financially resilient and a good employer	• Future-proofing North View's governance, by attracting new committee members, making the committee profile more age-diverse, and attracting new skills and perspectives to the Management Committee
	Continued learning and development for Committee and staff
	 Budget-setting reflects likely variations in costs and rental income resulting from wider economic factors. Budgets are set to ensure North View's financial viability is maintained, and sufficient resources are available to achieve North View's strategic objectives and plans
	• Committee decisions are based on sound financial evidence and understanding of risks, with appropriate levels of internal and external assurance
	• Priorities set and met for improving value for money, to help ensure North View's financial resilience in the face of external economic challenges
	• Timely, effective action taken in response changes in the economy, legislation and policy at Scottish and UK levels.
	 Business continuity is achieved when unforeseen events occur, and there are succession and contingency plans in place for the staff team
	Staff members work safely in an open and supportive working environment
	• Our work is based on effective policies and procedures and on efficient business support systems

APPENDIX 2
NORTH VIEW WORK PLAN 2023/24 (Year 1 of the Business Plan)

AREA	ACTIONS	COMMENT	LEAD OFFICER	ESTIMATED COMPLETION DATE
Governance	Complete Governance Review	 Procure services in line with agreed brief Appoint consultant and complete review Establish Action Plan to implement recommendations 	Director	31 st March 2024
Asset Management	Develop new Asset Management Strategy	Ensure new Strategy reflects our priorities and new SHR guidance	Maintenance Manager	28 th February 2024
Disaster Recovery	Review new Disaster Recovery Strategy	 Ensure Internal Audit comments are reflected in new document 	Director	31 st December 2023
Estate Management	Implement new estate management procedures	 Ensure departmental and responsibilities are clearly communicated to and actioned by staff Monitor impact of new procedures 	Maintenance Manager/Housing Manager	31 st October 2023
Finance	Procure Finance Services for the organisation (for up to 5 years)	 Implement procurement process agreed by Management Committee Appoint Finance Services provider by 1st October 2023 	Director	1 st October 2023

AREA	ACTIONS	COMMENT	LEAD OFFICER	ESTIMATED COMPLETION DATE
Management Committee Recruitment & Succession Planning	Review existing Policy	 Aim to plan for the change in membership of the Management Committee as experienced members decide to leave 	Director	31 st December 2023
Equalities	Continue to collect Equalities data for relevant groups	Analyse this information and demonstrate how we have taken account of it in the delivery of our services	Director	31 st March 2024
Participation	Develop and implement new Resident Involvement Strategy	 Aim to increase levels of tenant participation Carry out area meetings with residents Arrange owners' survey to re-assess levels of satisfaction with factoring service 	Director	31 st December 2023
Value for Money	Develop Value for Money Strategy	 Strategy to guide our future approach to Value for Money 	Director	31 st March 2024
Operational Risk	Develop risk registers for key operational areas	 Initial focus on maintenance, housing management and finance 	Director/Maintenance Manager/Housing Manager	31 st March 2024

AREA	ACTIONS	COMMENT	LEAD OFFICER	ESTIMATED COMPLETION DATE
Information Technology	Develop functionality of HomeMaster IT system	 Priorities to include texting functionality 	Director/Maintenance Manager/Housing Manager	31 st March 2024
Insurance	Consider procurement options for insurance services from 1 st April 2024	 Liaise with Insurance Procurement specialist for advice Arrange stock valuation for insurance purposes 	Director/Maintenance Manager	31 st January 2024
Sustainability	Complete an Energy Efficiency Position Statement	 Consider this as an initial step towards developing a formal Energy Efficiency Strategy and Action Plan Keep up to date with developments in relation to EESSH2 and Net Zero Carbon 	Director/Maintenance Manager	31 st March 2024

APPENDIX 3 PERFORMANCE AND BENCHMARKING INFORMATION

3.1 TRENDS IN NORTH VIEW'S PERFORMANCE (CHARTER INDICATORS) 2020/21 to 2022/23

TABLE 1: NORTH VIEW HOUSING SERVICES PERFORMANCE Results are shown for each individual year and as a 3-year average

Green highlights indicate that the result shown was better than the previous year

Charter Indicator	2020/21	2021/22	2022/23	Average
% lettable self-contained houses that became vacant in year	8.1	<mark>5.9</mark>	10.7	8.2
% of rent due lost through empty properties	1.7	0.9	1.3	1.3
% average weekly rent increase to be applied next year	0	4.2	5.0	3.1
% collected of rent due	97.2	98.2	99.3	98.2
% gross rent arrears of rent due	7.7	6.3	6.9	7.0
% of rent due in year received as direct housing payments	69	<mark>70</mark>	67	68.7
% of Section 5 and other referrals for homeless households by LA result in offer	80.8	88.2	92.9	87.3
% of offers made to homeless referrals that resulted in a let	66.7	<mark>100</mark>	79.5	82.1
% tenancy offers refused	39.1	28	29.7	32.3
% new tenancies sustained for more than a year - applicants assessed as statutory homeless	81.8	92.9	80	84.9
% new tenancies sustained for more than a year – existing tenants	93.8	88.9	93.3	92.0
% new tenancies sustained for more than a year – tenants from housing list	95.7	91.7	85.7	91.0
Tenancies abandoned (number)	5	6	15	8.7
Number of court actions initiated	0	11	8	6.3
% of court actions initiated resulted in eviction	0	9.1	Ö	3.0
% Anti-social behaviour cases resolved	98.1	98.4	100	98.8

TABLE 2: NORTH VIEW REPAIRS & MAINTENANCE PERFORMANCE Results are shown for each individual year and as a 3-year average

	2020/21	2021/22	2022/23	3-year Average
Percentage reactive repairs completed right first time	93.20%	94.30%	94.50%	94.0%
Average hours to complete emergency repairs	1.7 hours	1.7 hours	1.3 hours	1.6 hours
Average working days to complete non-emergency repairs	2.4 days	2.8 days	3 days	2.7 days
Number of times gas safety check not completed by anniversary date	4	1	Ō	1.7
Percentage tenants satisfied with repairs service	96.70%	97.70%	95.1	96.5%
Percentage tenants satisfied with quality of home	84.80%	84.80%	84.90%	84.8%
Percentage properties meeting SHQS	100%	95.60%	98.40%	98.0%
Percentage properties meeting EESSH	99.90%	99.90%	99.90%	99.90%
Average calendar days to re-let properties	54.4 days	43.9 days	33.5 days	43.9 days

The results show overall trends in performance over the last three years, including the extent to which particular whether performance improved from one year to the next (highlighted in green).

Over the whole three year period, the assessment of performance would be:

Strong performance	Poorer performance			
Housing services				
Rent collected	Voids - rent loss			
Homeless referrals who received an	Gross rent arrears due			
offer of housing	Offers made to homeless referrals that			
Tenancy offers refused	resulted in a let (special circs 22/23 -			
New tenancies sustained - existing	take out?)			
tenants	New tenancies sustained - statutory			
Court actions and evictions	homeless			
Antisocial behaviour cases resolved	Abandonments (2022/23)			

Strong performance	Poorer performance
Repairs and Maintenance	
Time to complete repairs (emergency	Average days to re-let empty properties
and non-emergency)	Tenant satisfaction with the home
Repairs complete right first time	
Completion of gas safety checks	
Tenant satisfaction with repairs service	
Properties meeting SHQS and EESSH	

The service areas where significant improvement is needed are void management and to a lesser extent arrears management, as described below. The time taken to re-let empty properties has shown significant improvement in the post-COVID period which offers good prospects for the future.

Further analysis of North View's performance in comparison with our peer housing associations and national averages is provided in Chapter 9, Value for Money. The results of that separate analysis are also positive.

3.2 CHARTER INDICATORS: BENCHMARKING ANALYSIS

Value for Money Indicators: Scottish Social Housing Charter data

The following analysis compares North View's results for the 2021/22 Charter Indicators with the averages for our chosen housing association peer group and for all social landlords in Scotland. The indicators shown have been selected because they each contribute to one or more of the following feature of value for money:

VALUE FOR MONEY PRINCIPLES

VALUE – Evidence of direct value or benefit to customers, for example as expressed in satisfaction levels, the physical quality of the home or sustaining new tenancies.

EFFICIENCY – How efficiently services are managed, with a resulting benefit to tenants or North View. For example, the time taken to provide a service and/or or the quality of the end result.

FINANCIAL – Evidence of a positive financial impact, resulting in a measurable net monetary gain or otherwise contributing to North View's financial wellbeing.

The data shown relates to the 2021/22 which at the time of preparing the Business Plan is the most recent comparative information published by SHR. 22/23 ARC data are due to be published by the Regulator later in 2023.

In addition to North View, the peer group members are **Ardenglen HA**, **Blairtummock HA**, **Cadder HA**, **Cassiltoun HA**, **Easthall Park HC**, **Ferguslie Park HA**, **Pineview HA** and **Wellhouse HA**.

We have chosen these organisations because they are broadly comparable in size and character to North View, the key characteristics being that all are community ownership landlords that purchased their housing stock from large-scale public sector landlords such as Glasgow City Council or Scottish Homes.

The Table uses the following colour coding in presenting the results:

GREEN SHADING: means North View's result is **BETTER THAN** the national or peer group average (PGA)

PINK SHADING: means North View's result is POORER THAN the national or peer group average

BENCHMARKING RESULTS 2021/22

a) Value measures (direct value/benefit to the end user)

Charter Indicator	North View HA 2021/22	Scottish Avg 2021/22	PGA 2021/2022
1 – Percent of tenants satisfied with the overall service provided landlord	79	88	89
25 – Percent tenants who feel rent for property represents good value for money	84	83	88
12 – Percent tenants satisfied with repairs service	98	88	90
7 – Percent tenants satisfied with quality of home	85	85	88
2 – Percent tenants who feel landlord good at keeping them informed about services and decisions	96	91	96
5 – Percent tenants satisfied with opportunities given to participate in landlord decision making	97	91	96
13 – Percent tenants satisfied with landlord contribution to management of neighbourhood	89	85	84
29 – Percent factored owners satisfied with factoring service	46	65	81
6 – Percent properties meeting SHQS year end	95.6	74.6	94.0
C10 – Percent of properties meeting the EESSH	99.9	n/a	98.8
10 – Percent reactive repairs completed right first time	94.3	88.3	92.6
C5.1 Percent average weekly rent increase to be applied next year	4.2	3.0	3.4
23 – Percent of Section 5 and other referrals for homeless households by LA result in offer	88.2	47.9	83.3
16 – Percent new tenancies sustained more than a year – all	92.5	90.8	94.1
16 – Percent new tenancies sustained more than a year – applicants assessed as statutory homeless by LA	92.9	90.2	88.9

b) Financial measures

Charter Indicator	North View HA 2021/22	Scottish Avg 2021/22	PGA 2021/2022
26 – Percent collected of rent due	98.2	99.3	99.8
27 – Percent gross rent arrears of rent due	6.3	6.3	5.3
Value of direct housing cost payments received as % of rent due in year	70%	n/a	58%
18 – Percent of rent due lost through empty properties	1.0	1.4	0.6

c) Efficiency Measures

Charter Indicator	North View HA 2021/22	Scottish Avg 2021/22	PGA 2021/2022
8 – Average hours to complete emergency repairs	1.7	4.2	2.5
9 – Average working days to complete non- emergency repairs	2.8	8.9	4.6
% Households housing costs received directly in year	79%	n/a	69%
14 – Percent tenancy offers refused	28.0	32.9	23.4
30 – Average calendar days to re-let properties	43.9	51.6	28.4

3.3 NORTH VIEW TENANT SATISFACTION SURVEY RESULTS 2020 AND 2022

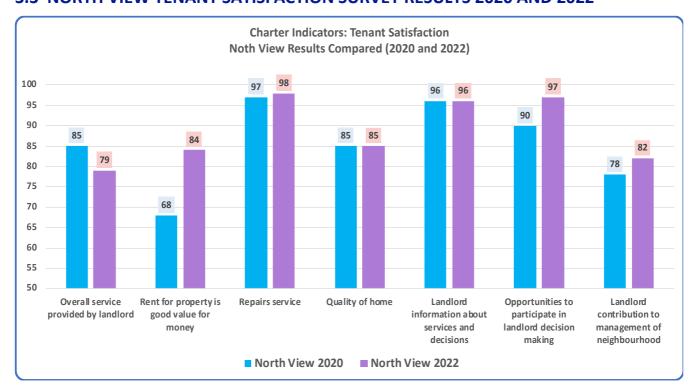


FIGURE 3: NORTH VIEW TENANT PRIORITIES (Extract from 2022 Tenant Satisfaction Survey)

Which of the following landlord activities and services are most impo	ortant to	you?		
Base: All respondents, n=278	Тор	2nd	3rd	Overall
Providing an effective repairs service	32.0%	24.1%	22.7%	78.8%
Modernising tenants' homes to keep them to a reasonable standard	15.8%	37.8%	14.4%	68.0%
Keeping rents and charges affordable	32.7%	13.7%	11.9%	58.3%
Improving the look of the area/environment	10.1%	11.2%	19.4%	40.7%
Providing support for vulnerable tenants	5.4%	7.2%	15.8%	28.4%
Welfare rights service	3.2%	4.0%	8.6%	15.8%
Community activities	0.4%	1.4%	6.8%	8.6%
Other	0.4%	0.7%	0.4%	1.5%

APPENDIX 4 SOCIAL AND DEMOGRAPHIC DATA

Demographic Profile for Castlemilk and Future Change

The 2011 Census remains the most comprehensive source of population about Castlemilk's population. We expect that data from the delayed 2021 Census will become available during the lifetime of this Plan, with Glasgow City Council publishing the results at neighbourhood level. In the meantime, key facts from the 2011 Census are shown below.

2011 Census: Comparison Of Key Results for Castlemilk and Glasgow City

	Castlemilk	Glasgow	Difference
Age			
Children aged 15 or under	16%	12%	4%
People of working age	66%	70%	4%
People aged 65 plus	14%	14%	0%
People aged 75 plus	6%	7%	1%
Household Types			
Households with dependent children	29%	22%	7%
Lone parent households with dependent children	16%	9%	7%
Households where all members are aged 65 plus	17%	17%	0%
Health Problems and disabilities			
People whose day to day activities were limited a lot by a long-term health problem or disability	19%	13%	6%
People with a physical disability	11%	8%	3%
People with a mental health condition	10%	6%	4%
Ethnicity			
White-British people as % of population	94%	85%	9%
White-Other	2%	4%	2%
African, Caribbean, or Black	2%	2%	0%
Pakistani	1%	4%	3%
All other ethnicities	1%	5%	4%
Place of Birth			
People born outside the United Kingdom	5%	12%	7%
Type of Housing			
Detached or semi-detached	14%	17%	3%
Terraced	17%	12%	5%
Flats	68%	69%	1%

	Castlemilk	Glasgow	Difference
Housing Tenure			
Owner-occupied	22%	45%	23%
Social Rented	74%	37%	37%
Private rented	4%	17%	13%
Economic Activity			
People aged 16 to 74 who are economically active	57%	64%	7%
Access to a Vehicle			
Households who do not have a car or van available	64%	51%	13%

Based on the above, key factors for Castlemilk's social landlords include:

	Castlemilk compared with Glasgow
Household Types	 More households with children, including lone parents with dependent children Fewer working age households About the same proportion of older people as the city as a whole.
Hoolth Drohlams and Dischility	
Health Problems and Disability	 Higher rates of physical and mental health problems and physical disability.
Economic Activity	 Almost 60% of residents were economically active (7% lower than for Glasgow).
Ethnicity	 5.5% of population from minority ethnic groups (Glasgow 15%) Proportion of people from ethnic minority groups more than doubled between 2001 (2.5%) and 2011 (5.5%). Eastern European and African people were the highest growth ethnicities.
Private Transport	Far fewer Castlemilk households had access to a car or a van, resulting in a greater reliance on public transport.

Projections for Glasgow's Multi-Member Wards suggest that increases in population and households in Linn Ward would be among the lowest in the whole of Glasgow. (1) Changes in North View's area may relate mainly to the ageing of existing residents, perhaps accompanied by increased demand from younger, newly formed single person households.

(1) Glasgow City Council, Population & Household Projections 2014 - 2034 for Glasgow City's 23 Multi-Member Wards: (Jan 2018)

Scottish Index of Multiple Deprivation 2020

The Scottish Index of Multiple Deprivation (SIMD) reports on relative deprivation between 6,970 small areas (known as datazones) in the whole of Scotland.

Windlaw has three SIMD datazones and all three are categorised in the 1% most deprived of all datazones in Scotland. The prospects for improvement since 2020 seem unlikely, taking account of the impacts of the COVID-19 pandemic and subsequent cost of living crisis since 2020.

The scale of deprivation in Windlaw is further illustrated below in the Domain ranks for different types of deprivation. These are used to calculate the overall SIMD ranking.

SIMD 2020 Domain	Status of Windlaw's 3 SIMD Datazones
Employment rank	All 3 Windlaw data zones in bottom 1% in Scotland for employment deprivation
Income rank	All 3 Windlaw data zones in bottom 1% for income deprivation
Education rank	All 3 datazones are in the bottom 5% for education
Health rank	All 3 data zones in bottom 1% for health deprivation
Crime rank	Results are better - none are in the bottom 10% , with one datazone having a better result than the Scottish average

The following table shows a set of specific indicators used in the SIMD.

Average results have been calculated for Windlaw and Glasgow, with Windlaw showing the poorest results in each and every case.

The table also shows how Windlaw compares with a more affluent community (Old Cathcart and Muirend) which is located **less than 2 miles away** from Windlaw.

All the results shown are based on official data sources (for example, benefit claims, GP prescribing, hospital admissions). The SIMD then uses anonymised versions of this data, to map the results to neighbourhood level, with the following results.

SIMD Indicator	Windlaw Average	Glasgow City average	Old Cathcart & Muirend
Income Deprived	45%	20%	3%
Employment Deprived (% of working age people)	34%	14%	4%
Comparative Illness Factor (Standard Ratio)	290	152	70
Standardised mortality ratio	190.4	124.6	54.3
Proportion of population being prescribed drugs for anxiety, depression, or psychosis	32%	21%	17%

SIMD Indicator	Windlaw Average	Glasgow City average	Old Cathcart & Muirend
Emergency stays in hospital: Standard Ratio	180.2	122.0	69
School pupil attendance	66%	76%	95%
Working age people with no qualifications: Standard Ratio	244.7	149.9	56
% of people aged 16-19 not in education, employment, or training	9%	4%	0.9%
Proportion of 17-21 year olds entering university	4%	9%	21%

Note: Standard ratios

The SIMD uses standardised ratios to report on a number of health and education indicators. This allows comparison of local results with the national average, with adjustments made to reflect differences in the age and sex profile of the datazone to allow better comparisons to be made.

APPENDIX 5

Risk Profiles for North View's Top Ten Strategic Risks

This appendix sets out a Risk Profile for each of the **Top Ten risks** in North View's Strategic Risk Register, based on the net risk scores shown in the Register.

Profiles with a **PINK HEADER** have a net risk score in the range 15 to 20, meaning the risk score is judged to be **HIGH**.

Profiles with an **AMBER HEADER** have a Net risk score in the range 10 to 12, meaning that the risk score is judged to be **SIGNIFICANT**.

1. Impact of EXTERNAL ECONOMIC ENVIRONMENT on North View's organisational and financial resilience

and fina	ancial resilience
Net Risk Score	Likelihood: 4 Impact: 5 Total Score: 20
Causes	C1) UK inflation persists at exceptionally high levels and/or fails to reduce as forecast.
	C2) Cost of living crisis for tenants, especially energy and food costs.
	C3) Substantial increases in interest rates, to damp down inflation.
	C4) Substantial cuts in public spending from April 2023.
	C5) War in Ukraine: higher gas prices, geopolitical instability.
	C6) UK reliance on imported building materials, weak £, continuing impact of Brexit.
	C7) Higher costs/disruptions in supply for maintenance works.
	C8) Scottish Government intervention in social landlord rent-setting.
Effects	E1) Higher costs create a need for increased rental income
	E2) Cost of living crisis: social landlords have been unable to increase rents in line with their costs. Impact on NV's budgets and financial projections. Duration uncertain.
	E3) Higher loan repayments on variable rate loans
	E4) Potential difficulty in operating within budget and financial projections: impact on rents, investment, management costs
	E5) Possible spending cuts by GCC on local services
	E6) GCC cuts in neighbourhood management services, expectation that housing providers should fill the gaps but with no funding to enable this.
	E8) Uncertainty about future costs and availability of materials for repairs and maintenance. If pressures ease, likelihood that costs will increase more slowly rather than reduce to historic levels.
Mitigations	C1) to C8)
in place (selected)	 Assumptions used in financial projections and 2023/24 budget proposals have been shaped by careful analysis of the operating environment.
	Short- and longer-term measures for rental income and cost management have been developed

- Short- and longer-term measures for rental income and cost management have been developed to help ensure a clear pathway through the current economic climate.
- Use of external specialist financial services provider ensures that NV has access to broad and informed perspectives to inform its budgeting and financial planning.

C6), C7)

- NV Tradesteam helps to mitigate risk of labour shortages
- Availability of materials/ components is monitored proactively and is confirmed before purchase
- Investigation of alternative specifications if required, to avoid delays
- Monitoring costs for materials/ components
- Consideration of costs and products options when procuring

C8)

• A range of rent increase scenarios were tested as part of 2023/24 budget development.

1. Impact of EXTERNAL ECONOMIC ENVIRONMENT on North View's organisational and financial resilience

Net Risk Score Likelihood: 4 Impact: 5 Total Score: 20

Future Actions

C1) to C8)

- Close monitoring of economic and market conditions, to help bring costs and income back into better balance when circumstances permit (i.e. significant fall in inflation and easing of pressures on tenant incomes).
- Prompt response to any additional emerging threats, e.g. should the threat of government intervention in rent levels/increases return. As in other areas, options to consider might need to include reductions in expenditure.
- Rigorous approach to rent review, budget, and financial projections, with assumptions reviewed and subject to sensitivity analysis for key variables

C6) to C7)

- Full consideration of price trends, product availability, tariffs etc when setting the annual maintenance budget and preparing the financial projections
- Uncertainties addressed in financial projections stress testing
- Early review of programmes if costs increase (e.g. if programmes have to be re-scheduled)
- Good communication with tenants if programmes likely to change (e.g. delayed or reconfigured)

2. UNIVER	SAL CREDIT has a harmful impact on North View's income stream
Net Risk Score	Likelihood: 4 Impact: 4 Total Score: 16
Causes	C1) UC features lead to increased rent arrears and legal actions (e.g. DWP delays in initial payment, landlords cannot seek Managed Payments before rent is 2 months in arrears)
	C2) Tenants on UC account for disproportionate share of NV's arrears
	C3) Full rollout of UC by 2024* may compound issues with rent collection. (* other than claimants on Employment Support Allowance for whom revised UC transition timescale is 2028)
	C4) Lower tenant incomes (e.g. due to cost of living crisis, low wages, unemployment etc.)
Effects	E1) Weakening of NV cashflow and capacity to achieve surpluses
	E2) Increase in Housing Management and Finance workloads and time spent on arrears management, with less time for other areas of work
	E3) Need for budget savings to offset reduced income
	E4) Could threaten covenant compliance, depending on scale of impact
	E5) Could reduce scope to limit future rent increases
	E6) Could reduce resources available for major repairs, depending on scale
Mitigations	C1), C2) and C3)
in place	 Application of arrears policy and procedures (reviewed in 2022)
(selected)	Close monitoring of individual cases and follow-up action with tenants
	Analysis made of arrears cases where tenant is on UC
	Regular messaging to reinforce tenant responsibility to pay rent
	Rent payment scenarios tested in business plan
	Effective engagement with DWP
	Use of Managed Payments and direct payments where feasible
	 C4) Income maximisation service provided by NV generates high financial gains for residents
Future	C1), C2 and C3)
Actions	Housing Manager oversight of arrears cases, early detection of UC cases
	 Monitor movement of tenants to UC and impact on rent collection and arrears
	Continued stress testing of arrears and bad debts in business plan
	 C4) Monitor introduction of Scottish Welfare benefits, for example Scottish Child Payment and disability payments

3. FAILUR	E TO MAXIMISE NORTH VIEW'S RENTAL INCOME
Net Risk Score	Likelihood: 4 Impact: 4 Total Score: 16
Causes	C1) Increasing rent arrears
	C2) Poverty and reduced tenant incomes (high inflation, cost of living, stagnant wages)
	C3) Some tenants may not manage their finances appropriately, or they may fail to engage with NV to address their rent arrears
	C4) Length of time it takes to relet void properties
	C5) Scottish Government legislation prohibiting evictions (during Covid and now in response to cost of living crisis)
Effects	E1) Reduced income from rents
	E2) Failure to meet budget projections
	E3) Unable to deliver budget commitments
	E4) Could reduce resources available for major repairs, depending on scale
	E5) Could threaten loan covenant compliance , depending on scale
	E6) Reputational damage
Mitigations in place (selected)	 C1) Discussion at tenancy sign-ups regarding rent payment. Assistance provided with making benefit claims if needed. Arrears policy and procedures Monitoring of arrears cases and follow-up with tenants, including repayment arrangements Liaison with DWP about high UC arrears cases, maximising use of Managed Payments where criteria are met Tenant consent sought for voluntary direct rent payments to NV Use of legal action, having followed pre-action requirements (subject to further ban on evictions in 2022 legislation) C2), C3) Welfare rights service is offered to all Windlaw residents Signposting tenants to other sources of advice and support
Future Actions	 C1) Housing Manager oversight of arrears cases Introduce sample audits (at least quarterly) of compliance with arrears policy and procedures C4) Housing Manager and Maintenance Manager review of void management results and identify/implement any changes required to policy/procedures/ working practices Maintain reductions in re-let times achieved since the COVID peak in 2020/21 Include void management in new Internal Audit Plan effective from April 2023

4. GOVERI	NMENT INTERVENTION IN SOCIAL LANDLORDS' RENT SETTING												
Net Risk Score	Likelihood: 3 Impact: 5 Total Score: 15												
Causes	C1) Rent increase caps legislation passed by Scottish Parliament October 2022 and effective till March 2024												
	C2) Scottish Government legislation expected 2023 introducing statutory rent controls for private rented sector												
Effects	E1) Reduced control over income stream and how best to balance cost increases and rent levels during the current period of high inflation.												
	E2) Further "New Deal for Tenants" legislation proposed in 2023. The Government's stated intention is that rent controls should apply to the private rented sector only. If extended to social landlords through legislation or policy/guidance, this could create pressures on future financial viability, investment and borrowing capacity and cashflow.												
Mitigations	Rent increase scenarios tested as part of 2023/24 budget development.												
in place (selected)	 Restraint by NV in setting a 5% rent increase for 2023/24, in response to cost of living pressures for tenants. 												
	 Scottish Government announcement December 2022 that statutory rent increase caps will not be applied to social landlords in 2023/24. 												
Future	Maintain watching brief on progress of Scottish Government's New Deal for Tenants legislation.												
Actions	 While targeted at private rented sector, experience of the 2022 rent caps legislation means that it may be unwise to rule out controls of some type for social landlords too. The fact that England and Wales both have permanent caps on rent increases in the social rented sector may also be relevant in government's thinking. 												

5. FAILURE TO	O MEET NORTH VIEW'S OBLIGATIONS FOR TENANT AND RESIDENT SAFETY
Net Risk Score	Likelihood: 3 Impact: 5 Total Score: 15
Causes	C1) Fail to invest adequately in maintenance
	C2) Fail to address repairs timeously
	C3) Fail to carry out annual gas safety inspections
	C4) Fail to maintain an asbestos register and manage any risks
	C5) Fail to comply with fire regulations
	C6) Items stored in the common areas of closes create a hazard
	C7) Failure to inform tenants about Legionnaires Disease.
	C8) Failure to meet SHQS safety criterion.
	C9) Failure to carry out five yearly electrical check of properties.
	C10) Failure to rectify instances of dampness and mould in tenant's homes
	C11) Management Committee and senior staff have inaccurate or inadequate assurance about compliance with legal obligations
Effects	E1) Outstanding repairs are a danger to tenants if not attended to
	E2) Minor repairs become more serious and dangerous
	E3) Injury or death from gas leak or gas explosion
	E4) Resident disturbs asbestos containing material and inhales asbestos spores
	E5) Injury or death from house fire
	E6) Trip hazard in close stored items catch fire
	E7) Tenant contracts Legionnaires Disease
	E8) Resident injury or death
	E9) Resident injured or dies in fire, and non-compliance with Regulations
	E10) Illness or death due to dampness and mould
	E11) Injury or death through electrocution; non-compliance with Regulations.
Mitigations in place	C1) • Annual budget set for SHQS compliance work
(selected)	C2)Monitor performance against repairs KPIs, action taken as required
	C3) • Implement procedures set out in Gas Management Policy
	C4) • Asbestos Register in place and actions taken per NV Asbestos Management Policy
	 C5) Specification of fire doors and escape windows checked, current programme to upgrade entrance doors. Smoke and fire alarm system for domestic dwellings maintained.
	 C6) Regular tenant reminders re storage of belongings in closes. NV will remove items if required.

5. FAILURE TO MEET NORTH VIEW'S OBLIGATIONS FOR TENANT AND RESIDENT SAFETY

Net Risk Score Likelihood: 3 Impact: 5 Total Score: 15

C7

• NV contractor testing of temperature from hot water taps when doing gas safety check.

C8)

• Responses to SHQS related repair reports; staff inspections and observation; use of information condition surveys to inform action required.

C9)

• Programme for 5-year electrical checks in place

C10)

- Carry out comprehensive investigations in relation to reported cases of damp and mould and progress any works required.
- Proactively check for damp and mould as part of stock condition inspections.
- Staff training on damp and mould has been carried out

C11)

- Gas servicing audited by contractor and independently.
- Spot checks carried out by external consultant to ensure that workers (contractors and tradesteam) are working safely in tenants' homes.
- SHQS inspections (by Maintenance Manager and external consultant) examine safety compliance and remedial action is taken as required.
- Smoke and CO detectors checked annually by gas contractor.

ΑII

 Monthly compliance reporting on stock safety to Maintenance sub-committee and Management Committee. Audit reports are also discussed at the Maintenance subcommittee.

Future Actions

C5)

- Continue to seek to resolve access issues (two properties) and catch up EICRs that are due to expire. Monitor monthly.
- Implement programme to upgrade flat entrance doors

C7)

• Issue annual tenant reminder regarding legionella

C10

 Maintain comprehensive record of damp and mould cases, including actions taken and any follow up inspections required.

C11)

• Electrical contractor programme of inspections is underway

6. FAILURE TO MITIGATE IMPACTS OF COVID-19 PANDEMIC on tenants, staff, and North View's business

Net Risk Score Likelihood: 3 Impact: 4 Total Score: 12

Causes

Tenants

- C1) Return of social distancing if COVID levels escalate or risks are perceived to have increased (e.g. high levels of winter illness, new variants to the virus, recent calls by medical profession to reintroduce face masks in hospital and care home settings)
- C2) Social impacts if COVID levels escalate.

Staff

- C3) Staff working from home without the proper/necessary equipment and safe working practices
- C4) Outbreaks of COVID amongst staff
- C5) Adverse effect on mental health.

NV Business

- C6) Return of public health restrictions
- C7) Harder to procure materials/components

Effects

Tenants

- E1) Property-related services would be most prone to future disruption.
- E2) COVID key impacts on tenants likely to be financial hardship; food insecurity and difficulty affording heating and other essentials; social isolation; deterioration in physical and mental health.

Staff

- E3) Staff morale and mental health may suffer
- E4) Potential increases in staff sickness absence and self-isolation

NV Business Performance

Based on previous experience of COVID:

- E6) Reduced rental income arrears and voids
- E7) Delays to contracts/work programmes

Mitigations

C1) and C2)

in place (selected)

- All tenant services have been restored, including access to the office, maintenance services requiring access to tenants' homes, and the investment programme.
- Extra support provided by Welfare Rights Officer and housing staff throughout the pandemic. Can be scaled up again if there is a return to social distancing at a future date.
- Tenant usage of The Castlemilk Pantry, which receives support from North View.

C3)

• Risk assessments of home working environments completed and actioned.

C4)

Monitoring of infection levels among staff and in the local area as well as wider trends

6. FAILURE TO MITIGATE IMPACTS OF COVID-19 PANDEMIC on tenants, staff, and North View's business

North View's business Net Risk Score Likelihood: 3 Impact: 4 **Total Score: 12** • Covid-safe procedures developed with professional health and safety advice and communicated to tenants, staff, and contractors. • Staff working remotely can access all systems and information relevant to their job roles. • Senior managers support staff who are working in the office or from home. Access to expert external support is also available. C6) Review of arrears policy and procedures completed Review of void management procedures and working practices taking place C7) • Close monitoring by Maintenance Manager of availability of materials/components C1), C4), C6) **Future Actions** • Continue to monitor trends in Covid infections and any new public health guidance • Maintain state of readiness in the event of COVID threat level increasing C1), C3), C4) • Regular review of working practices as required, including NV risk assessments E6) Monitoring of re-let times, void losses and rent arrears, to track performance and implementation of action plans E7) Maintain internal capacity through Tradesteam for varying maintenance programme content and timescales if this is required.

7. CLIMATE CHANGE: Inability to comply with Scottish Government obligations

Net Risk Score Likelihood: 4 Impact: 3 Total Score: 12

Note: this has been assessed as a significant strategic risk because of the scale of change involved and the high political priority attached to it. It is not an immediate risk since the compliance timescales was 2032, however the Scottish Government is currently reviewing the EESSH2 standard which creates uncertainty around compliance standards and timescales.

C1) Obligations are not fully clear (review of EESSH2 Standard is underway, SG proposals on Causes EPCs have only recently been published for consultation, fit between UK and Scottish reviews of energy efficiency measurement is unclear) C2) Cost-effective technical solutions have not yet come to market. Lack of independent research on efficacy. C3) SG policy on funding or financing awaited. SG green finance taskforce not due to publish recommendations until September 2023. **Effects** E1) Policy/funding uncertainties prevent development of a detailed compliance/investment plan E2) Absence of affordable technical solutions suited to North View stock. Implications for replacement of fossil fuel gas boilers and heating. Status of existing measures such as cavity wall insulation – do these remain or are they expected to be replaced? E3) Future costs cannot be met within the Business Plan. If so, possibility of substantial rent increases to meet borrowing costs Mitigations in C1) to C3) Maintenance Manager is following developments closely place External advice is being taken on compliance requirements (selected) Information on current NV stock energy ratings is available from EPC data (EPCs and cloned data) ΑII North View Energy Position Statement to be developed in 2023 Initial estimates of compliance costs to be factored into 2023 business plan stress testing, based on NV and sector data Maintain strong networks with other housing providers, all of which are similarly affected as **Future Actions** North View Explore options for partnership working with other Castlemilk HAs, and as part of GCC engagement with the city's landlords Identify and appraise any opportunities for external funding to trial possible solutions

•	ement Committee numbers and skills and experience do not meet North needs or Regulatory Standards
Net Risk Score	Likelihood: 3 Impact: 4 Total Score: 12
Causes	C1) Resignation or retirement of long-serving MC members resulting in loss of skills and experience developed over many years
	C2) Unable to attract new MC members with relevant skills, experience, or perspectives (Windlaw residents and others)
	C3) In the worst-case scenario, the MC is no longer able to act because numbers fall below 7 members as stated in the Rules
Effects	E1) Poor decision-making
	E2) MC lacks the skills, experience or diversity that meets North View's future needs
	E3) Increased risk of regulatory engagement by SHR
Mitigations in place	C1) • Annual review meetings with MC members include discussion of future intentions C2)
(selected)	New Succession Planning and Recruitment Strategy developed with external support. Full implementation has been delayed by Covid.
	MC is on board for promoting committee membership in the community <u>and</u> for using out of area recruitment as a means of attracting additional skills that would assist North View's work
	2 new committee members have joined since 2022 AGM, and a co-opted member has also become a full MC member. Together, the new members contribute to skills and/or diversity aims
	MC members regularly take part in learning and development, through the North View training programme, North View strategy meetings and attendance at external conferences
	C4)
	Monitoring of attendance levels at MC meetings, to identify potential breaches of Rules (4 meetings absence rule)
Future	C1) and C2)
Actions	Governance review to be conducted by external consultants in 2023
	Review of MC Succession Plan and recruitment strategy schedule to take place in 2023.

9. North V	iew rents are not affordable to a significant number of our tenants											
Net Risk Score	Likelihood: 3 Impact: 4 Total Score: 12											
Causes	C1) High rent levels inherited from Scottish Homes											
	C2) Weaknesses with criteria used to set rent levels											
	C3) Financial projections require continual annual rent increases											
	C4) Rents fail affordability tests											
	C5) Cost of living and other pressures on tenants' household incomes											
	C6) Low wages, zero hours contracts affecting tenants in low paid employment											
	C7) Tax and benefits system offers limited support to single people											
Effects	E1) Inequitable rent charges between 'Tenants Choice' properties											
	E2) NV has higher rents than our peers											
	E3). Higher rents may contribute to rent arrears and also make our housing less attractive to prospective tenants											
	E4) Reputational damage											
	E5) Potential for SHR attention											
Mitigations	C1) and C2)											
in place	• New rent structure delivered and phasing of increases/reductions implemented from 1 April 2021.											
(selected)	C3)											
	Future rent increase assumptions reduced in the 2021/22 and 2022/23 financial projections											
	C4)											
	 Affordability testing by Arneil Johnston for the 2021 restructure showed that almost all new North View rents pass a rent: income ratio of 25% 											
	 Similar results have been achieved in testing 2023/24 proposed rents, using a more challenging test based on earnings at National Living Wage level 											
	C5, C6)											
	 Rent freeze in place during 2021/22, followed by inflation only rent increase in 2022/23. 											
	 2023/24 increase is 5%, around half the rate of inflation. Cost of living crisis is the main driver for this. 											
	 1% real rent increases projected for four years from 2024/25 before reducing to inflation only 											
	Welfare benefits service available to all Windlaw residents.											
Future Actions	C1) and C2) Resume phasing in of new North View rents from April 2024											
	C3) Conduct detailed review of operating costs, to identify possible efficiencies											
	C4)											
	 Conduct annual affordability testing based on the 25% rent: income ratio 											
	Collect tenant feedback on rent affordability in tenant satisfaction surveys											
	C5), C6)											

9. North View rents are not affordable to a significant number of our tenants

Net Risk Score Likelihood: 3 Impact: 4 Total Score: 12

- Continue to provide income maximisation service to increase tenant incomes
- Monitor the path of CPI inflation carefully, with a view to returning rent levels to financial business plan assumptions from 2024/25 onwards.

Net Risk Score	Likelihood: 3 Impact: 4 Total Score: 12													
Causes	C1) Unable to make surplus year on year													
	C2) Ineffective treasury management													
	C3) North View becomes unviable in financial/operational terms													
Effects	E1) Insolvency													
	E2) Cash flow problems													
	E3) Breach financial covenants													
	E4) Failure to meet tenant expectations													
	E4) Regulatory engagement													
	E5) Merge with (or be acquired by) another RSL													
	C1)													
	Annual completion of 5-year and 30-year financial forecasts, including sensitivity analysis													
	£1m loan finance secured to fund major repairs for years when cashflow is weaker													
Mitigations	C2)													
in place (selected)	Implementation of Treasury Management Policy													
(Sciected)	Regular review of loans and investments													
	C3)													
	Financial business plan													
Future	C2) • Internal auditor evaluation of Treasury Management Policy													
Actions	 Internal auditor evaluation of Treasury Management Policy Finance agent continues to review impact of changes in interest rates on future cashflows 													
	Timance agent continues to review impact of changes in interest rates on rutare easimows													
	C3)													
	 Business Plan and financial projections: continue to address risks to future viability, including those arising from internal and external factors 													
	Complete value for money review of Tradesteam in 2023													
	Develop new value for money strategy identifying priorities and proposed actions													

APPENDIX 6

Financial Projections

NORTHVIEW HOUSING ASSOCIATION LIMITED																															
	Year	Year	Year	Year	Year	Year	Year	Year	Year	Year 10	Year	Year 12	Year 13	Year	Year 15	Year 14	Year 17	Year	Year	Year	Year	Year 22	Year 23	Year	Year 25	Year 26	Year	Year	Year	Year	
	1		3				1.0			10	11	32	13	14	15	74	17	18	19	20	21	22	21	24	25	26	27	28	29	30	TOTAL
INCOME	11111111111		10000000		-	Transport .		A CASE LAND		Name of the last		100000	0.000						Lane Carl				6.024.779	4244	6.266.580		2000000				
Rental Income - Basic Rental Income - Excess	3,676,521	3.860,347	3,976,157	4,095,442	4,218,305	4.302.671	4,346,725	4,476,499	4,566,029	4,657,350	4,750,497	4,845,507	4.542,817	5.041.265	5,142,091	5.244,512	5,548,831	5,456,828	5,565,964	5,677,263	5,790,829	5,906,646	6,024,779	6,145,274	6.266,180	6.393,543	6,521,414	6.651,842	6,764,879	6,920,577	157,642,625
Less : Vaids	16.765	10.000	20.762	40.954	42 183	43.057	43.667	44.765	45.660	46 573	47.505	225.85	49.474	50,412	51,421	52.429	53.498	*****	65 660	56.773	57.908	59.066	60,248	61.453	A) SA)	63.935	65,214	66518	67.849	63.206	1576426
LESS L YERUS	3,639,756	3.621.743	1,936,396	4.054.488	4,176,122	4259645	4344.816	4.431,734	4,520,969	4,610,776	4702 992	48,433	4.892.993	4.990.853	5090,670	5.192.483	5,296,713	5400,259	5,510,305	5.620.511	5.732.921	5.647.579	5.964.531	6.083.821	6205.458	6.329.608	6.456.200	6.585.324	6,717,030	6.651,371	
Other Rents-Shared Owners & Service Charges	0.000,730	SECTION OF	2,770,794	0.000,460	4,179,162	4.437,943	434000	KIND CITON	4,324,349	4,010,010	w.rec.rec	w/saction?	*ARRESTS	4,770,110	2,200,000	A.CHEMES	2275132	Tarrest .	0.00000	2,000,011	0	0	2,100,111	0	0	0	0	0.300,310	0,717,030	0,000,000	124,000,135
Total Restal Income	3,639,756	3.621.743	3,936,396	4.054.488	4.176.122	4.259.645	4344.636	4.431.734	4.520.369	4.630.776	4.702.992	4.797.052	4.852.993	£990.853	5,090,670	5,192,485	5.296.333	5.402.259	5,510,305	5,620,511	5,732,921	5.647.579	5.964.531	6.083.821	6,205,498	6.329.608	6.456.200	6.585.324	6.717.030	6.851.371	156,066,199
Interest Earned	-										0	0	0						0	0	0	0	0	0	0	0	0	0	0	0	
Other Income	29,000	30.450	31,059	21,680	32,314	32.960	23.619	34.292	34,977	35.677	36391	37.518	37.861	26618	39,390	40.178	40.582	41,601	42.617	43,490	44,360	45.247	46,152	47.075	48,017	48,977	49,956	50,956	\$1,975	53,014	1,210,224
TOTAL INCOME		3,852,193	1.967,455	4,086,168	4,201,435	4,292,605	4,378,457		4,555,346	4,646,453	4,739,362	4,834,170	4,930,853	5,629,471	\$.110,060	5,212,661	5,317,314	5,444,061	5,552,942	5,664,001	5,777,281	5,892,826	6,010,683	6,130,897	6,253,514	6,378,585	6,506,156	6,636,280	6,769,005	6,904,385	157,276,422
CAPITAL					200000000000000000000000000000000000000	1000000	Company State										1000000			100000000000000000000000000000000000000	200000000000000000000000000000000000000		100000000				100 M 100 M				
Fixed Assets	20,000	21,000	21,420	21,848	22,285	22,781	23,166	23,649	24,122	24,605	25,097	25,599	26,111	26,633	27,166	27,709	26.263	28,826	29,405	29,995	30,593	31,205	31,829	32,466	33,115	33,777	34,453	35,142	35,845	36,562	634,637
Planned Maintenance - Balance Sheet REVENUE	496,951	649,897	858,904	749,191	837,204	685,543	498,327	684,783	759,784	691,351	369,168	719.029	549,844	1,022,666	854,314	1345774	1,417,258	1,425,648	1,191,289	1,067,431	1,189,122	1,429,910	1,403.688	941,071	1,464,964	1,380,748	905,220	1,629.687	2,601,431	1,856,463	31,691,164
Planned Maintenance - Revenue	37,500	60,478					373		111111	24.705		market F		471,149	423,043	61,435	213.547	227.852	171,286	183.297	110,977	176,123	239,412	158,372	217,216	61,617	94.135	302.147	98,920	281,379	3,617,164
Cyclical Maintenance	580,975	555,707	550,774	530,416	460,107	475,623	572,115	\$76,420	634349	649,421	602,153	495,053	\$85,900	671,634	700,365	685,080	750,523	765,738	663,706	714,324	765,826	766,141	840,717	901,425	929,119	694,121	821,450	991,484	1,016,370	892,995	20,680,430
Reactive Maintenance	498,334	442,397	454,177	466,270	476,684	491,427	504,508	\$17,997	531,721	545,349	562,112	576.221	590,685	605,511	620,709	636.289	652,260	668.631	685,414	702,618	720,254	738,332	756,864	775,661	795,336	815,298	835.762	856,740	676,244	900,288	19,307,233
Service Charges	32,153	33,761	34,436	35,125	35,827	36,544	17,274	38.020	38,780	39.556	40,547	41,154	41,977	42,817	43,673	44,546	45,437	46346	47,273	48,219	49,183	50,167	51,170	52,193	53,237	54,302	55,388	56,496	57,626	56,776	1,841,804
Management and Administration	1,284,550	1,340,900	1,357,248	1,391,315	1,426,237	1,462,036	1,490,733	1,536,351	1,574,913	1,614,444	1,646,733	3,679,667	1,713,261	1,747,526	1,762,476	1,616,126	1,854,488	1,891,578	1,929,410	1,967,998	2,007,358	2,047,505	2,085,455	2,130,224	2,172,629	2,216,285	2,260,611	2,305,823	2,351,940	2,398,976	54,497,999
Bad Debts	55,148	57,905	59,642	61,432	63,275	64,540	65,831	67,347	68,490	69,860	71,257	72,683	74.136	75,619	22,133	76,674	80,247	81,852	63,489	85,159	86,862	88,600	90,372	92,179	94,023	95,903	97,621	99,776	101,773	103,809	2,364,639
Other costs	62,187	65,297	66,603	67,935	69,293	70,679	72.093	71.535	75.005	76,505	78,036	79.596	81,186	82,812	84,458	86.15E	87,861	81.636	91,431	93,260	95,125	97,027	98,968	100,947	102,966	105,026	107,126	109,269	111,454	112,683	2.595,190
Past Service Delicit Payments																															The second second
Loan Repayments	610,574	601,255	571,582	563,216	509,169	497,491	485,813	4.031,532	1,050,000					3,046,412													* .				11,967,044
TOTAL EXPENDITURE	3,478,373	3.828,597	3,974,786	3,886,747	3,902,082	3.809.913	3,758,252	7,549.375	4,757,168	3,738,797	3,394,902	3,689,002	2,663,302	7,812,778	4,523,345	4.784.791	5,130,305	8,226,313	4,892,703	4,892,299	5,075,300	5,425,009	5,601,474	5,184,739	5,862,804	5,457,278	5,211,967	4.386,545	7,253,603	6.644,936	148,857,305
NET SURPLUS / DEFICIT IN THE YEAR	190,383	21,597	(7,331)	199,421	305,354	482,692	620,204	(1,063,149)	(201,821)	907,637	1,344,480	1,145,168	1,267,752	(2,783,508)	504,715	447,670	207,009	217,747	660,239	771,702	701,961	467,817	409,209	945,157	390,710	921,307	1,294,190	249,715	(484,597)		8,379,116
CUMULATIVE SURPLUS / DEFICIT	190,383	213,979	206,648	406,069	712,423	1,195,115	1,815,320	(1,268,029)	(1,469,850)	(562,194)	782,287	1,927,454	3,195,206	411,898	918,613	1,366,488	1,572,492	1,791,239	2,451,478	1.221,160	3,925,161	4,192,978	4,802,187	5,748,344	6.139,054	7,060,162	8.354.551	8.604.266	8,119,669	8,379,118	
FUNDING	1,776,702	-	-	12	- 20	- 1	120	27	- 4	100	127	141	-	-	100	2		100	- 2	-	141	-	121	-	-	100	40	- 1	1920	- 2	1,776,702
Opening Relance Creditors - Cash Movemens	1,776,702		0	0	0		0	0	0	2	0		12						0	0	0		0				0	0	0	-	THE TOT
Debtors - Cash Movement		(23.521)	5,641	6.117	6,615	8,196	(2,535)	(2.586)	(2.537)	(2.690)	(2.744)	(2.79%)	(2,815)	(2,912)	(2,970)	12.000	(1,000	(1.152)	0.219	(3.279)	0.340	(1.412)	0.490	0.550	(3.62%	(1.693)	(3.767)	(3,842)	(3.919)	0.997)	(73.867)
Shared Owners acquire		163,521)	5,841	4,117	4.616	4,196	52,5350	14,586)	52.N37)	12,690)	62,7845	32,799)	92,8556	02,912)	167810)	CONTRACTOR	(LLD)CS	11,1349	(8.215)	(5,879)	(3,143)	12,4121	17,480	13,5503	15,562.1)	(1,693)	471.003	21,0423	(10019)	61,8913	day ment
Land and Buildings additions					0			0									- 6		0					8		8	0		0		
Loan Finance Received	à	- 5	0					0								0			0	0	ė.			0	0	0	0	0	0		0
Grant Received		0	0	0			0	0	0					ě				0		0				0	0	0	0	0	0	0	0
	1,776,702	(21,521)	3,641	6,117	5,618	8,396	(2,535)	(2,586)	(2,637)	(2,690)	(2,744)	(2,799)	(2,815)	(2,912)	(2,970)	(3,616)	(3,096)	(1,152)	(1,219)	(3,279)	(1,345)	(3,412)	(1,480)	(1,550)	(3,621)	(3,493)	(3,767)	(1,842)	(1,919)		1,702,814
	1,967,064	76	-1,690	305,538	312,972	491,088	617,669	-3,085,934	-294,458	904,967	1,341,736	1,142,169	1,264,897	(2,746,220)	503,745	444,840	203,919	214,585	657,024	768,423	690,636	464,406	405,729	942,608	367,090	917,614	1,290,421	245,873	(498,514)	255,452	10,081,952
INTEREST PAYABLE ON OVERDRAFTS	23,000	14,926	15,092	15.909	17,973	21,123	25,439	16,374	4,158	6,816	15,292	34,722	33,995	26,484	20,139	23.847	26,459	26,226	\$1,707	37,290	43,071	47,755	51,377	56,818	62.231	67,590	76,377	82,711	82,422	82,164	1,083,366
CUMULATIVE SURPLUS / DEFICIT	1440.001	2000 000	0	0	0	0	0	656,578	0	0	0	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		2 411 171	2 417 114	2 411 441	3,656,223	1 200 000	444774	£ 111 /44	4 110 141	4 444 144	V 104 461	A 101 447	4441 101	9,538,411	10 605 212	11 311 761	10 417 701	** *** ***	11 141 110
COMPLETE SURPLUS / DEFICIT	1,990,064	2,003,086	2.018.A28	4,425,875	2,579,828	2,083,030	5,729,118	856,578	435,277	1,346,019	2,725,667	3.892,178	3,191,010	2,431,275	2,357,118	2.423,845	3,856,223	2,375,044	4.341,773	3,373,468	0.133,193	6,647,335	7,104,461	0,103,667	2.553.267	MADE AT 1	10.303.212	17,233,798	10.827,703	11,103,318	15,193,318

APPENDIX 7 Key Performance Targets 2023/24

Key Performance Targets	As at 30/4/23	As at 31/5/23	As at 30/6/23	As at 31/7/23
Housing Management				
That rent arrears not exceed 7.0% of the amount of rent chargeable for the year.	5.81%	5.75%	5.69%	5.45%
That the average re-let time for empty properties does not exceed 30 days.	17.3 days	17.3 days	21.3 days	19.8 days
That rental income lost through empty properties does not exceed 1.5% of the rent due.	0.62%	0.64%	0.67%	0.64 days
That the average time for placing applicants on our Housing List be within seven days of the Association receiving his/her/their application.	3.2 days	2.8 days	2.8 days	2.38 days
Maintenance				
That at least 96% of Emergency Repairs be made safe within 4 hours of being reported, and made good within 24 hours.	100%	100%	100%	100%
That at least 95% of Urgent Repairs be completed within 3 working days of being reported.	100%	100%	100%	100%
That at least 95% of Routine Repairs be completed within 10 working days of being reported.	99%	97%	97%	98%
That the average time taken to address an Emergency Repair be no more than 3 hours.	1hr 18mins	1hr 24mins	1hr 29mins	1hr 29mins
That the average time taken to address a Non-emergency Repair be no more than 4 working days.	2.7 days	3.0 days	3.0 days	2.9 days
That at least 87% of our repairs be 'right first time'.	94%	97%	89%	96%
Factoring				
To recover 86% of all factoring charges due (including arrears) by 31 st March 2024	2.13%	47.51%	56.61%	58.93%